

## Pull-thru Network

### Financial Reports for 2023 & 2022, with 2024 Approved Budget

Receipts	Actual 2023	Budget 2023	Actual 2022	Budget 2022	Approved Budget 2024
Donations - Public Support/Trevor Fund/Amazon Smile	25,013.38	25,000.00	31,267.20	20,000.00	25,000.00
Donations - Caring Arms	1,600.00	5,000.00	5,490.00	0.00	3,500.00
<b>Program Income</b>					
Conference - Registration Fees	0.00	0.00	59,785.00	50,000.00	60,000.00
Conference - Donations for Conference	10,115.00	3,000.00	20,095.81	5,000.00	50,000.00
Conference - Sponsorships/Advertisers/Exhibitors	38,850.00	40,000.00	18,520.00	20,000.00	60,000.00
Conference - Swag Shop Sales	25.00	300.00	993.00	2,000.00	2,300.00
Membership Dues - Renewals	8,820.00	9,000.00	9,060.00	5,000.00	10,500.00
Membership Dues - New Members	2,085.00	1,800.00	2,400.00	2,100.00	1,800.00
Membership Dues - Professional Members	12,400.00	9,000.00	7,800.00	7,000.00	18,000.00
Newsletter - Advertisements	7,000.00	5,200.00	4,400.00	4,000.00	5,000.00
Interest Income	4,817.21	2,500.00	164.28	800.00	5,000.00
<b>Total Receipts</b>	<b>110,725.59</b>	<b>100,800.00</b>	<b>159,975.29</b>	<b>115,900.00</b>	<b>241,100.00</b>
<b>Disbursements</b>					
<b>Member Service Expenses</b>					
<b>Conference Expenses</b>					
AV	0.00	0.00	31,968.05	30,000.00	35,000.00
Entertainment - game night, DJ, playroom	169.42	0.00	2,823.54	3,500.00	3,000.00
Food & Beverage - 'conference year' balance due	0.00	0.00	129,415.27	115,000.00	140,000.00
Food & Beverage - 'off year' deposit	27,500.00	30,000.00	10,000.00	0.00	10,000.00
Insurance for event	0.00	0.00	188.00	500.00	250.00
Lodging	1,659.93	4,200.00	4,540.02	5,500.00	8,800.00
Materials - programs, handouts, signage, misc	206.01	0.00	12,757.60	5,000.00	13,000.00
Presenter Expenses	0.00	0.00	9,250.00	1,000.00	10,000.00
Registration - BOD/family volunteers	0.00	0.00	4,440.00	4,000.00	7,000.00
Scholarship Family - travel, lodging, registration	0.00	0.00	22,806.59	20,000.00	25,000.00
Site Visits - Lodging	16.00	2,100.00	0.00	200.00	0.00
Site Visits - Meals	139.66	1,200.00	0.00	120.00	0.00
Site Visits - Transportation	426.30	4,800.00	0.00	1,000.00	0.00
Swag Shop Merchandise	497.51	0.00	856.42	2,500.00	1,500.00
Transportation/Travel/Per Diem	6,060.41	10,200.00	13,296.73	12,600.00	15,300.00
Family Assistance-medical care/emergency fund	8,308.61	5,000.00	5,858.00	5,000.00	7,000.00
Newsletter - printing, postage	8,402.78	7,500.00	7,001.07	5,100.00	10,500.00
Projects/Caring Arms	2,963.77	5,500.00	3,814.34	1,200.00	4,000.00
Regional Activities/Family Picnics	553.00	4,000.00	0.00	4,500.00	1,500.00
Scholarships - Youth Rally, Etc.	6,000.00	8,000.00	7,500.00	8,000.00	8,000.00
Website	1,297.58	3,500.00	548.61	2,500.00	2,000.00
<b>Operations</b>					
Advertising and Promotion	6,610.19	4,500.00	3,515.91	3,500.00	7,700.00
Dues & Subscriptions	1,226.56	1,000.00	714.20	1,000.00	1,500.00
Insurance - Liability, D and O	1,803.00	1,800.00	1,707.00	1,800.00	2,000.00
Paypal Fees & Bank Charges	802.62	1,000.00	1,821.69	1,500.00	1,000.00
Postage, Mailing Service	566.48	300.00	293.80	200.00	450.00
Printing and Copying	0.00	500.00	819.32	1,000.00	500.00
Supplies & Equipment & Storage	2,262.50	1,000.00	355.70	1,000.00	2,500.00
Telephone, Telecommunications	254.40	300.00	264.76	600.00	300.00
<b>Board Expenses</b>					
Lodging	1,354.29	3,000.00	1,448.72	2,400.00	2,400.00
Meals	1,256.03	1,800.00	619.19	1,200.00	1,800.00
Meeting Expenses	206.90	300.00	290.63	200.00	300.00
Transportation	3,943.79	6,500.00	2,195.04	4,200.00	6,500.00
<b>Total Disbursements</b>	<b>84,487.74</b>	<b>108,000.00</b>	<b>281,110.20</b>	<b>245,820.00</b>	<b>328,800.00</b>
Net Increase (Decrease)	26,237.85	(7,200.00)	(121,134.91)	(129,920.00)	(87,700.00)